

SPEAKER BIOGRAPHY

Victor C. Zediker
Director, Business Development
Revenue Cycle Solutions, LLC

Revenue Cycle Solutions, LLC is a healthcare consulting firm specializing in revenue cycle assessments, managed care contract performance and negotiation, hospital business office virtual management, general management services and customized revenue related projects. The company markets to hospitals nationally and is headquartered in Pittsburgh, Pennsylvania. More information can be found at www.revenuecyclesolutions.com.

Mr. Zediker is responsible for all communication with perspective hospital clients and insuring that value received is consistent with the firm's typical ROI performance. He has over eight years in service to client hospital financial administrations as well as a management background in pharmaceutical research and material analysis and medical device manufacture and supply. He holds a BA degree from Duquesne University and has participated in advanced management studies from corporate and external sources.



Robert R. Corrato, MD, MBA

Dr. Corrato is president & CEO of Executive Health Resources (EHR), a Philadelphia-based organization owned and operated by physicians, that provides expert Physician Advisor teams concentrating on managing Medicare regulatory compliance, minimizing medical necessity denials and achieving appropriate lengths of stay in acute care hospitals and health systems. The EHR Physician Advisor teams work in a daily operational capacity as intermediaries among hospitals, regulators, payors and physicians. At present, more than 300 hospital and healthcare organizations in over 30 states are using EHR's services—endorsed by the AHA as “Best in Class.”

Prior to founding EHR, Dr. Corrato held the post of deputy director of the Office of Health Policy and Clinical Outcomes at Thomas Jefferson University in Philadelphia. A board-certified internist with extensive outpatient, inpatient, academic and community-based clinical practice experience, he is one of only six physicians in the U.S. to have completed medical fellowship training in managed care/administrative medicine.

In addition to his work with hospitals and healthcare providers, Dr. Corrato has worked closely with institutions such as Aetna, Cigna, Health Partners Inc., Keystone Mercy Health Plan, Oaktree Health Plan, The Institute for Healthcare Quality, VHA, Wellpoint, McKesson, and Merck and Co. in the areas of clinical outcomes research, pharmacoeconomic modeling, quality assurance, utilization management, operational consulting, and physician training and education. He has established training and quality-oversight programs for medical directors and utilization management/quality assurance department programs at many of these organizations.

Dr. Corrato's views on the changing healthcare market have been published in *Modern Healthcare*, *HealthLeaders*, *Healthcare Financial Management*, *Managed Healthcare Executive*, *Managed Care Magazine*, *Pennsylvania Medicine*, *American Medical News*, the *Journal of the American Medical Association*, the *American Journal of Cardiology* the *Philadelphia Business Journal* and the *American College of Physicians' Observer*. He is a contributing author of the *Managed Care Manual* and a contributing editor for the monograph *Managed Care Opportunities: Controlling Type 2 Diabetes and Its Complications*. Dr. Corrato also sits on the editorial boards of numerous healthcare journals and has served as a peer reviewer for many medical journals, including the *Annals of Internal Medicine*.

Dr. Corrato earned his MBA from the Wharton School of Business at the University of Pennsylvania and received his medical degree from the Medical College of Pennsylvania.